



DFJ VINHOS

The New Portugal 



The New Portugal 

**DISCOVERING WORLDS FOR THE WORLD,
PROUD TO BE PORTUGUESE.**

Jose Neiva Caneira



DFJ VINHOS HIGHLIGHTS

- **Created in 1998 only to export**
- **Mr. José Neiva Correia is the owner and chief winemaker producing wines since the harvest of 1974**
- **Control of 400 ha of single estates in Lisboa; Douro; Setúbal, Alentejo and Tejo wine regions**
- **“Good agriculture” concept, to create the best grapes respecting the environment**
- **22 Portuguese and Internacional grape wine varieties**
- **Average anual production of 500000 cartons of 9 litre made with a team of 32 people.**
- **Today we export 97% to more than 45 countries**
- **Certification of the quality BRC – Highest level**



José Neiva Correia

José Neiva Correia – the Portugal's MISTER WINE

For the 17th consecutive year, the Portuguese wine magazine “**Revista de Vinhos**” awarded the prizes “**Best of the Year**” to those who stood out in Portugal during 2013 in wine and gastronomy.

The most important and awaited prize of the ceremony is the **MISTER WINE** trophy that recognizes the exceptional contribution of someone in the Portuguese wine sector.

Mr. JOSÉ NEIVA CORREIA it's the MISTER WINE 2013!

The “Revista de Vinhos” wrote about him:

“The name of José Neiva has long become unavoidable. The winemaker and manager can be proud of his project and of the concept he knew how to export to numerous national companies: production volume, making good wines with and competitive prices. With him the Lisbon wine region has grown wings.”



RECOGNITION HIGHLIGHTS

- **DFJ won twice the “Red wine of the year” in the International Wine Challenge – London.**
- **DFJ was awarded “Portuguese Wine Company of 2004” in Portugal.**
- **DFJ won the #1 TOP BEST BUY OF THE YEAR 2012 in the Wine Enthusiast magazine, with VEGA Douro red 2009**
- **Trophy “Portugal winery of the Year 2012 and 2014” | NYIWC/ New York.**
- **Trophy “Portuguese winery of the year 2013” | CWSA/ CHINA.**
- **Since 2010 DFJ won 1606 awards, 360 only in 2016 (17 trophies, 72 gold medals).**
- **Since 2006 DFJ wines reach 9 times the TOP BEST BUY OF THE YEAR list of Wine Enthusiast**

2015 RECOGNITION HIGHLIGHTS

- **#74 TOP BEST BUY OF THE YEAR 2015** in the Wine Enthusiast magazine, with **ALUADO red 2014**
- **Trophy “Portugal red wine producer 2015” | NYIWC / USA**
- **Trophy “CWSA 2015 ALENTEJO wine producer”** with **MONTE ALENTEJANO Reserva 2013**
- **Trophy “CWSA 2015 BEST VALUE Lisboa wine of the year”** with **ALTA CORTE red 2012**
- **Award “Excelencia”** with **FRANCOS Reserva red 2011** at Revista de Vinhos wine Magazine
- **“Press Award – red wine 2015”** in Portugal with the **CONSENSUS 2008**.
- **“Press Award – rose wine 2015”** in Portugal with the **CASA DO LAGO 2014**.
- **Trophy MUVINA 2015 “CHAMPION RED WINES”** with **PAXIS red 2012**

2016 RECOGNITION HIGHLIGHTS

- **“Press Award – rose wine 2016” in Portugal with the CASA DO LAGO 2015.**
- **Trophy “CWSA 2016 DOURO wine producer” with VEGA Douro red 2013**
- **Trophy “CWSA 2016 PORTUGUESE WINE OF THE YEAR” with GRAND’ARTE Alvarinho Lisboa 2015**
- **Trophy Best Rose wine at “KOREA WINE CHALLENGE 2016” with BRIGANDO Lisboa 2015**
- **Trophy “Portugal rosé wine of the year” at NYIWC 2016 with CASA DO LAGO rose Lisboa 2015**
- **Trophy “PRODEXPO STAR” with GRAND’ARTE Chardonnay Lisboa 2014**

2016 RECOGNITION HIGHLIGHTS

- **Trophy “PORTUGAL WINE PRODUCER OF THE YEAR 2016” at BERLIN International wine Competition**
- **#5 TOP BEST BUY OF THE YEAR 2016 in the Wine Enthusiast magazine, with PAXIS Bulldog red 2013**
- **CATHAY 2016 Trophy “BEST PORTUGUESE WINE OF THE YEAR” with SCANCIO Reserva Lisboa 2015**
- **Trophy VINO BOJNICE 2016 “SAMPIÓN” semi-dry / medium sweet red wines category with PORTADA medium sweet red 2014**



JOSÉ NEIVA CORREIA – TRADITION



Quinta de Porto Franco
The pigeons house

Mr. **Neiva** born and raised in 1949 in the single estate vineyard **Quinta de Porto Franco** established first than the nation of Portugal (1143).

The single estate belongs to his family since the 17th century.

It is from the excellence of this estate (80 ha at 60 km north Lisbon) that **José Neiva Correia**, one of the most productive winemakers in the country, sources much of the raw material put into producing the very best **DFJ Vinhos** wines, such as the **FRANCOS Reserva**.



JOSÉ NEIVA CORREIA – INOVATION



Quinta de Porto Franco
Confirming the quality of the grapes

Descending from family generations dedicated to the art of viniculture, José Neiva Correia shows always **creativity** and **enthusiasm** who goes into each of his many and sharply differing wines with their blend of improbable grape varieties and surprising results, like the **CONSENSUS** Pinot Noir & Touriga Nacional.





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JOSÉ NEIVA CORREIA – PRICE/ QUALITY



Quinta da Fonte Bela
Barrel cellar

Whether top of the range, high priced and produced in restricted quantities or in mass volumes designed to meet the needs of the major international markets, the demand for quality in the final product never wavers whatever the circumstances.

A good example it's the **GRAND'ARTE Alvarinho 2010**, the **#9 Best Buy of the year 2011** in the **Wine Enthusiast**.



JOSÉ NEIVA CORREIA – The scientist



Quinta da Ponte

Mr. Neiva does a pioneering role in several areas like the introduction in Portugal of the varieties **Caladoc** (50% of the **ALTA CORTE**) and **Dornfelder**.

Furthermore, he has developed and patented a method for disinfecting the corks using ozone that has since been sold onto Grupo Amorim. This has helped worldwide in reducing the level of undesirable **TCA** (the Trichloroanisol compound causing the "**musty smell**"), a great threat to wine making.



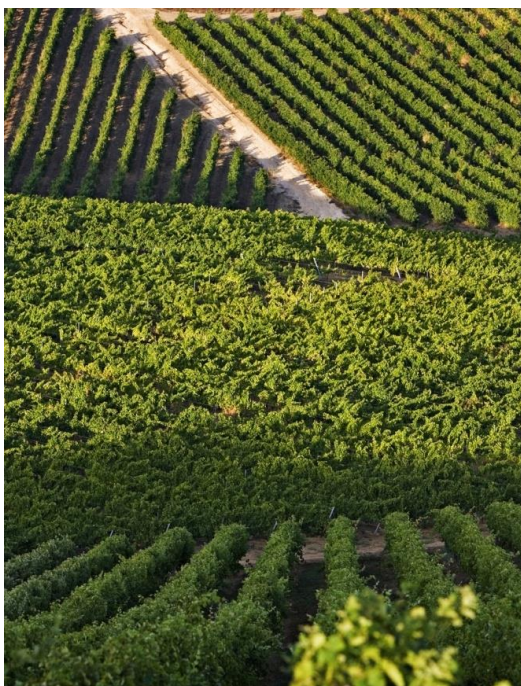


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JOSÉ NEIVA CORREIA – RESPECTING THE ENVIRONMENT



Single estate Portela

Mr. Neiva promotes strongly healthy agricultural practices in the 200 ha of his family vineyards the vines are fed with **organic material**.

The **nutrition** of the vines is done in a rational way without excesses or deficiencies. The vine's **needs** dictate the dosage of water and nutrients conceded.

The final result is high quality production, something we feel well when tasting the **GRAND'ARTE Shiraz**.





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Single estates – Quinta da Portela and Quinta do Romão



The multifaceted terroir of the Lisbon wine region



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DFJ VINHOS company born in **1998** reached an average annual production level of **six million** bottles, exporting more than 97%, across 33 brands and **77** different wines deriving from all mainland Portuguese regions, from the **Douro, Lisbon, Tejo, Setúbal** and **Alentejo**, producing wines with Portuguese and international grapes, in pursuit of the **client's pleasure** to more than 45 countries.

Quinta da Fonte Bela



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DFJ VINHOS born from the will of three men; Dino (**D**); Fausto (**F**) and José (**J**).

Since 2005 DFJ Vinhos belongs only to José Neiva Correia which it's also the chief winemaker.

DFJ born in 1998 only to **export** to the UK.

José Neiva Correia has been the first winemaker to create Portuguese wines following the taste of the UK consumers.



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DFJ headquarters are located in the **Quinta de Fonte Bela**. A centuries-old single estate, almost all the buildings respect the “**Cast-iron Architecture**” of the late XIX century, used by **Eiffel’s** followers.

Named in the region the **Wine Cathedral** host a vinification center, bottling line, warehouse, wine cellar with 7,4 million liter capacity, barrel cellar, cooperage facilities, laboratory and guests room.

Quinta da Fonte Bela – The wine cathedral



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Quinta Fonte Bela - Barrel Cellar

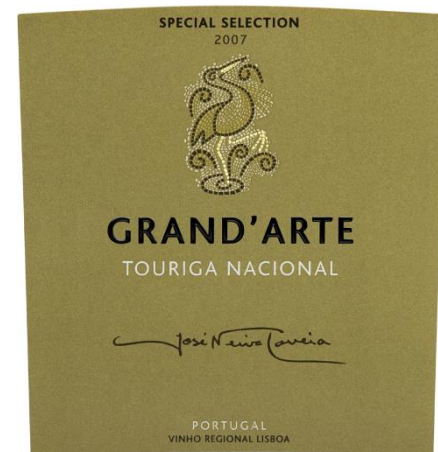
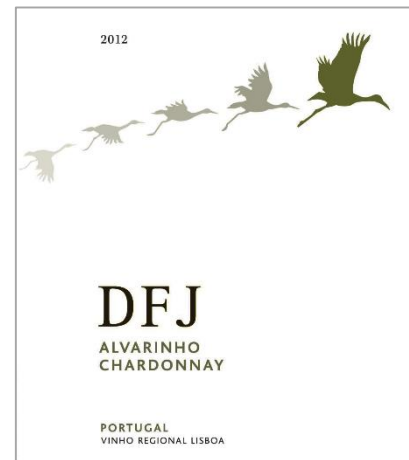




The House of Storks



Quinta da Fonte Bela it's the house of more than 20 couples of storks and its babies each year from October to June.





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RECOGNITION

Portuguese winery of the year 2004

“Revista de Vinhos” wine magazine

Two times winner of the award

Red Wine of the Year

International Wine Challenge – London

Best buy red wine of the year

in Finland in 2008

Finland / wine magazine “Viini”





RECOGNITION

Portugal Winery of the Year

New York International Wine Contest 2012

Lisboa Winery of the Year

New York International Wine Contest 2013

Portugal Winery of the Year

New York International Wine Contest 2014

Portugal red wine producer

New York International Wine Contest 2015





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RECOGNITION

WINE ENTHUSIAST

1st TOP BEST BUY OF THE YEAR 2012

AS SEEN IN NOVEMBER 2012



#1



Smooth and wood-aged, this has a polished texture. Fruit flavors of blueberry and red cherry combine with the rounded tannins and a spice note to give a rich feel. Full yet elegant, age this for the next two years.



— R.V. (10/1/2012) — 90





RECOGNITION

CHINA WINES AND SPIRITS AWARDS 2013

PORTUGUESE WINE PRODUCER OF THE YEAR CWSA 2013



PORTADA Lisboa red wine 2010 / **DOUBLE GOLD**





RECOGNITION



“THE COMBINATION OF BLACKBERRY FRUIT AND FIRM, DARK TANNINS HAS CREATED A COMPLEX, IMPRESSIVE WINE. THIS HAS PLENTY OF FRUIT, BUT THE MAIN COMPONENTS AT THIS STAGE ARE ITS WEIGHT AND STRUCTURE. IT HAS CONSIDERABLE AGING POTENTIAL; KEEP FOR 3-4 YEARS.” WE/ RV 92 pt



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RECOGNITION

AS SEEN IN NOVEMBER 2011



WINE ENTHUSIAST
MAGAZINE

BUYING GUIDE

TOP 100 BEST BUYS

#9



91 DFJ Vinhos 2010 Grand'Arte Alvarinho (Lisboa). Full and rounded wine, with touches of toast, pineapple, melon and peach. It's a fine expression of Alvarinho, keeping the essential fresh structure of the grape while also giving extra weight and richness. Dionysos Imports Inc. —R.V.
abv: 13%

Price: \$11



AS SEEN IN DECEMBER 31, 2011



WINE ENTHUSIAST
MAGAZINE

BUYING GUIDE

THE ENTHUSIAST 100

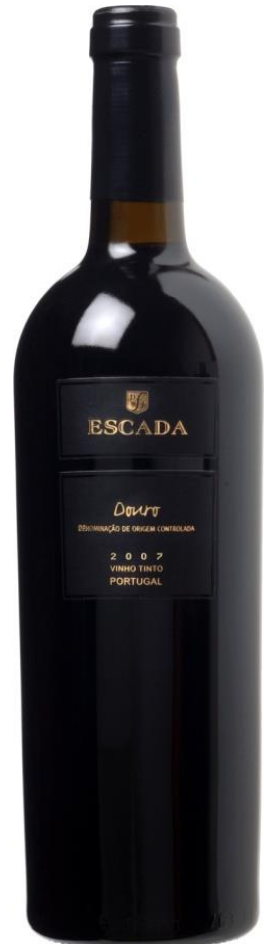
#29



92 DFJ Vinhos 2007 Escada (Douro). Want dense tannins? Then this is your wine. Of course, it has much more than that. It has mineral-driven stone fruit flavors, a sense of terroir, of restrained power. It also has a serious side, and definite aging potential. Dionysos Imports Inc. —R.V.

abv: 13%

Price: \$18





RECOGNITION

Year	Total Awards	Gold	Silver	Bronze	Seal	Best Buy	Trophy
2010	112	15	31	19	21	24	2
2011	147	7	45	32	32	26	5
2012	180	20	41	34	36	46	3
2013	261	25	79	61	40	51	5
2014	234	30	66	38	39	51	10
2015	312	65	98	50	40	42	17
2016	360	72	132	72	29	38	17
7 years	1606	234	492	306	237	278	59



The **10th anniversary** we decided to offer recipes for our pleasure complemented by DFJ wines.

This "Grand'Arte" pay tribute to the wine, one of the main elements of the **Portuguese Gastronomy**.

The recipes include **wine** as an **ingredient** and as a **complement**.

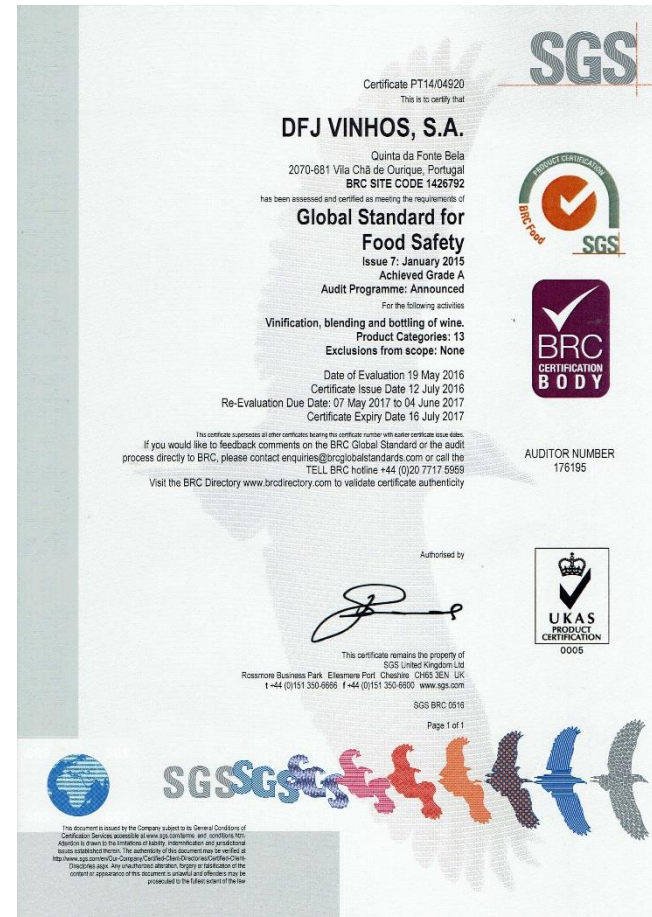
"Barrancos" cured ham with figs



CERTIFICATION OF THE QUALITY BRC – GRADE A

The BRC certification issued and renewed to DFJ Vinhos until July 16th 2017, which awarded us a grade of “Excellence” – equivalent to level A – audits the quality, hygiene and the safety of our wines in great detail.

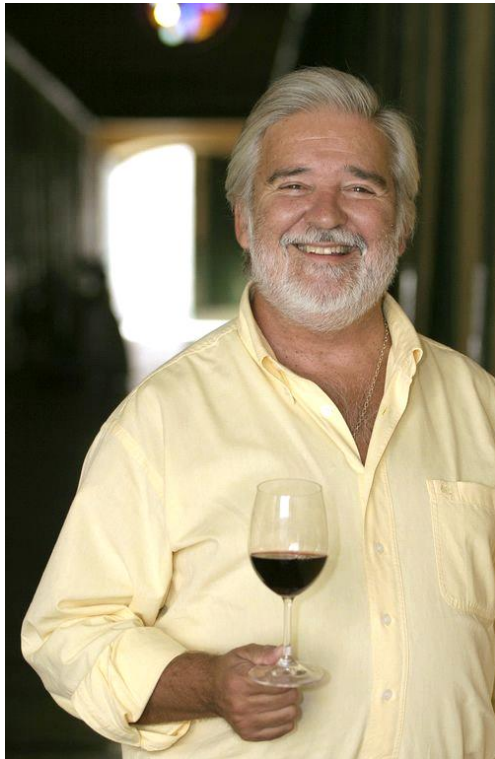
Each bottle of wine contains a dream waiting to come true. Thus it is essential that we should be able to guarantee to our clients, and our clients’ clients, that the products developed in this winery are worthy of their trust.





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Drink (DFJ's!) wine in moderation.

Cheers!

www.dfjvinhos.com



BRC Global Standards for Food Quality Certification